



## Regional Operations Manager – West Texas

Certarus Ltd (“ Certarus ”), a developing leader in the delivery of natural gas fuel, has a need for a Regional Operations Manager in West Texas. Certarus is a private company with a focus on operations in Western Canada and the USA. From sourcing and compression to transportation, delivery and decompression, our company provides logistics and monitoring of our end-to-end compressed natural gas (CNG) solution. For more info, check out <http://www.certarus.com>.

### Summary:

The Regional Operations Manager role is a key position in the future growth strategy of the Southern US region as the company continues to rapidly expand its business in West Texas. This position will appeal to a highly motivated individual who will be managing a team of truck drivers and field technicians, as well as leading CNG delivery and operations, facilities management, operational logistics and equipment maintenance in the region. Reporting directly to the Southern US Operations Manager, the Regional Operations Manager will provide technical assurance for the efficient and optimum running of platforms and related facilities. The role will require a customer focused individual with an ability to grow a loyal customer base through superior service.

### Job Description

- Manage all CNG delivery and operations in West Texas region
- Develop, lead, and manage a team of world class truck drivers and field technicians
- Oversee regional compressor station as well as fleet operations in the West Texas area to meet safety and performance targets
- Promote the strong safety culture present across the entire company
- Move and setup unloading equipment from location to location as CNG demands move
- Ensure that internal policies and government safety and regulatory standards (DOT regulations) are met
- Strong technical ability with respect to operations and management of logistics by coordinating natural gas trailer deliveries
- Identify and execute improvement initiatives for material collection and processing operations to increase operational efficiency and effectiveness
- Hands on role
- Develop a strong relationship with key accounts to maintain a high level of service and client loyalty
- Initiate and execute strategic growth initiatives
- Achieve volume and margin sales targets for compressed natural gas to commercial and industrial markets
- Other special projects as assigned

## Requirements

- 10 years in a similar leadership role in the oilfield, leading and coaching large teams of drivers and field technicians
- 5 years experience with relevant compression and natural gas experience
- Preference given to those who have experience working with trucking logistics, contracts and dispatch
- Preference given to those with a strong understanding of DOT Regulations
- Strong technical knowledge of operations management (experience overseeing facilities, logistics, equipment and fleet)
- Excellent communication skills, interpersonal skills and an ability to deal tactfully with a wide range of personalities
- Participative management, advocating team work and a positive atmosphere
- Minimum of 5 years strong technical expertise in the maintenance and operation of natural gas piping and distribution equipment
- Hold valid oilfield safety certifications – H2S, First Aid, CPR certificates, other required certifications
- As a minimum, hold a valid driver's license with preference for applicants who hold a CDL license with Hazmat endorsement
- Proficient in the use of computer based programs

Certarus offers a competitive compensation package and employer matching 401K program. We provide medical benefits through Blue Cross Blue Shield as well as dental, vision, life benefit and short-term disability through Guardian. Above all, we offer the opportunity to join a dynamic and growing company within the oil & gas sector.

Please send resume and cover letter to: [careers@certarus.com](mailto:careers@certarus.com)